

# Press release

## AXA IM Alts to accelerate private wealth business with appointment of Marion Redel-Delabarre

AXA IM Alts, a global leader in alternative investments with c. €163 billion of assets under management<sup>[1]</sup>, announces that it has appointed Marion Redel-Delabarre to lead the strategic expansion of its capabilities for private wealth.

In her new role as Head of Private Wealth, Marion will work closely with private banks, wealth managers, investment platforms to provide wealth clients with access to its range of alternative investment solutions, such as real assets, private equity, structured finance and hedge funds.

With more than 30 years track record in alternative investments, AXA IM Alts wants to address high net worth investors' growing appetite for alternative investments in a persistent low interest rate environment, with a particular interest in innovative and outcome-oriented strategies, including ESG and impact as strong drivers of choice.

Marion Redel-Delabarre has over 16 years' experience in the asset management industry, across both alternative and traditional asset classes, with a strong focus on Wealth Management. Prior to joining AXA IM Alts, she spent over five years at AXA Investment Managers, most latterly as Head of Wholesale France, Monaco, Belgium and Luxembourg. Prior to that, she held several sales and business development roles at Edmond de Rothschild Asset Management, Franklin Templeton and BNP Paribas Asset Management.

**Florence Dard, Global Head of Client Group at AXA IM Alts, commented:** "Demand for alternative investments among wealth managers and their clients is growing at a significant rate, with investors' thirst for yield driving a need for portfolio diversification. At AXA IM Alts, we have a unique blend of alternative investment capabilities and ESG expertise that we want to leverage to support wealth managers and their own private markets offering globally. Marion's long and successful experience of working with Wealth Managers across asset classes will be invaluable as we look to expand our offering to private clients."

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1. Source: AXA IM Alts unaudited data, as of 30 June 2021

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## About AXA IM Alts

AXA IM Alts is a global leader in alternative investments with €163 billion of assets under management<sup>[1]</sup> comprising c.€78 billion of primarily private real estate, c.€74 billion of private debt and alternative credit, as well as c.€11 billion in Infrastructure, private equity and hedge funds. We take a 360° approach to real assets (real estate & infrastructure) investing with c. €110 billion of assets under management in direct opportunities, held indirectly through debt and listed equities and via long term private equity investments into operating platforms. ESG is fully integrated into our investment decision making processes with our responsible investment approach anchored by the three key pillars of decarbonisation, resilience and building tomorrow.

AXA IM Alts employs over 750 people located in 16 offices around the world and serves the needs of more than 400 clients from Europe, North America, Asia Pacific and Middle East. We are the number one property portfolio and asset manager in Europe <sup>[2]</sup>, and one of the largest worldwide.

*1 Source: AXA IM data (unaudited). All figures as of 30 June 2021.*

*2 Source: INREV Fund Manager Survey, June 2021. #1 largest European managers in total real estate assets under management.*

## About AXA Investment Managers

AXA Investment Managers (AXA IM) is a responsible asset manager, actively investing for the long-term to help its clients, its people and the world to prosper. Our high conviction approach enables us to uncover what we believe to be the best global investment opportunities across alternative and traditional asset classes, managing approximately €866 billion in assets as at the end of June 2021.

AXA IM is a leading investor in green, social and sustainable markets, managing €568 billion of ESG-integrated, sustainable and impact assets as at the end of June 2021. We are committed to reaching net zero greenhouse gas emissions by 2050 across all our assets, and integrating ESG principles into our business, from stock selection to our corporate actions and culture. Our goal is to provide clients with a true value responsible investment solution, while driving meaningful change for society and the environment.

AXA IM employs over 2,440 employees around the world, operates out of 27 offices across 20 countries and is part of the AXA Group, a worldwide leader in insurance and asset management.

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