

Press release

AXA IM Alts strengthens UK sales capabilities with appointment of Paul Jeffries for UK Client Group

AXA IM Alts, a global leader in alternative investments with c. €188 billion (£159 billion) of assets under management^[1], announces the expansion of its UK sales team through the appointment of Paul Jeffries as Senior Sales Manager for Client Group in the United Kingdom, reflecting the business' continued growth ambitions in this market and highlighting its commitment to expanding and servicing its UK and Irish client base.

Paul brings over two decades of experience in investment and asset management within the UK and will play a key role in supporting AXA IM Alts' UK sales team in raising new capital in this market. Reporting directly to Manisha Patel, Director, Global Consultants and UK, Paul will work with UK and Ireland-based clients to grow the business' alternatives footprint amongst institutional investors, with a focus on Insurance groups, public and corporate pension schemes and fiduciary managers.

Prior to joining the business, Paul has held a number of senior strategic roles at Unigestion and Robeco Asset Management, both of which saw him work with institutional investors and consultants within a client-facing capacity. He has also gained experience as an Investment Manager at Railpen Investments, where he supported the business in meeting its responsible investment objectives.

With 50% of the third-party capital raised by AXA IM Alts in the last year coming from European clients ^[2], the UK remains a key growth market for the business across its areas of expertise and notably real estate, infrastructure, private equity, private debt and alternative credit.

Manisha Patel, Director, UK Alts at AXA IM Alts, commented: "Paul has a strong track record of building and maintaining valuable client relationships across the UK and Ireland, and brings with him a wealth of relevant experience in investor relations and asset management. The UK and Irish market is a key area of growth for our Alternatives business and this appointment will strengthen our institutional sales capabilities in this region, enabling us to continue to deliver exemplar service to our existing clients while also expanding our client base with investors that are seeking exposure to alternative investment strategies."

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¹ Source: AXA IM Alts unaudited data, as of 31 March 2022

² Source: AXA IM Alts unaudited data, as of 31 December 2021

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About AXA IM Alts

AXA IM Alts is a global leader in alternative investments with €188 billion of assets under management^[1] comprising over €88 billion of primarily private real estate, c.€84 billion of private debt and alternative credit, as well as c. €16 billion in Infrastructure, private equity and hedge funds. We take a 360-degree approach to real assets (real estate & infrastructure) investing with c.129 billion of AUM in direct opportunities, held indirectly through debt and listed equities and via long-term private equity investments into operating platforms. ESG is fully integrated into our investment decision-making processes with our responsible investment approach anchored by the three key pillars of decarbonisation, resilience and building tomorrow. AXA IM Alts employs over 790 people located in 16 offices around the world and serves the needs of more than 500 clients from Europe, North America, Asia-Pacific and Middle East. We are the number one property portfolio and asset manager in Europe^[2], and one of the largest worldwide.

1 Source: AXA IM data (unaudited). All figures as of 31 March 2022.

2 Source: IPE Top 150 Real Estate Investment Managers, November/December 2021. #1 real estate investment manager in Europe based on total European real estate assets under management.

About AXA Investment Managers

AXA Investment Managers (AXA IM) is a responsible asset manager, actively investing for the long-term to help its clients, its people and the world to prosper. Our high conviction approach enables us to uncover what we believe to be the best global investment opportunities across alternative and traditional asset classes, managing approximately €864 billion in assets as at the end of March 2022.

AXA IM is a leading investor in green, social and sustainable markets, managing €563 billion of ESG-integrated, sustainable and impact assets as at the end of December 2021. We are committed to reaching net zero greenhouse gas emissions by 2050 across all our assets, and integrating ESG principles into our business, from stock selection to our corporate actions and culture. Our goal is to provide clients with a true value responsible investment solution, while driving meaningful change for society and the environment.

At end of December 2021, AXA IM employs over 2,460 employees around the world, operates out of 23 offices across 18 countries and is part of the AXA Group, a worldwide leader in insurance and asset management.

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