

Press release

AXA IM Alts appoints Toby Coleman as Head of Client Group Australia, to drive growth in the market

AXA IM Alts, a global leader in alternative investments with c. A\$ 279 billion (c. €188 billion) of assets under management^[1], announces the appointment of Toby Coleman to the role of Head of Client Group Australia at AXA IM Alts, reflecting the business' growth ambitions in the market.

With more than two decades of experience in business development and fundraising, Toby, who is based in Sydney, is taking responsibility for raising new capital and for client relationships across Australia and New Zealand. He reports directly to Florence Dard, Global Head of Client Group Alts.

Toby has previously held a number of senior strategic distribution roles including at Goldman Sachs Asset Management, Perpetual Investments, BNP Paribas Asset Management and most recently Folklore Ventures where he served as Head of Investor Relations.

Toby holds a Master of Arts (Hons) in Geography, Economics and Statistics from the University of St Andrews (United Kingdom) and Diploma in Financial Strategy with Distinction from Oxford University Saïd Business School. Additionally, Toby holds the Investment Management Certificate from CFA UK and is both a Certified Investment Management Analyst (Investment Management Consultants Association) and a Chartered Alternative Investment Analyst (CAIA Association).

Florence Dard, Global Head of Client Group at AXA IM Alts, commented: "AXA IM Alts entered the Australian market in 2016, and we have since grown into a highly active investment management platform in the region which is a strategic growth area for AXA IM Alts, across all of its key areas of expertise. With a strong track record of managing and developing client relationships in Australia and New Zealand, Toby brings with him a valuable experience in investor relations and will support us in continuing to provide the exemplar service to our existing clients, while also expanding the pool of investors we advise on their global investment strategies."

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1 Source: AXA IM data (unaudited). All figures as of 31 March 2022.

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About AXA IM Alts

AXA IM Alts is a global leader in alternative investments with €188 billion of assets under management^[1] comprising over €88 billion of primarily private real estate, c.€84 billion of private debt and alternative credit, as well as c. €16 billion in Infrastructure, private equity and hedge funds. We take a 360-degree approach to real assets (real estate & infrastructure) investing with c.129 billion of AUM in direct opportunities, held indirectly through debt and listed equities and via long-term private equity investments into operating platforms. ESG is fully integrated into our investment decision-making processes with our responsible investment approach anchored by the three key pillars of decarbonisation, resilience and building tomorrow. AXA IM Alts employs over 790 people located in 16 offices around the world and serves the needs of more than 500 clients from Europe, North America, Asia-Pacific and Middle East. We are the number one property portfolio and asset manager in Europe^[2], and one of the largest worldwide.

1 Source: AXA IM data (unaudited). All figures as of 31 March 2022.

2 Source: IPE Top 150 Real Estate Investment Managers, November/December 2021. #1 real estate investment manager in Europe based on total European real estate assets under management.

About AXA Investment Managers

AXA Investment Managers (AXA IM) is a responsible asset manager, actively investing for the long-term to help its clients, its people and the world to prosper. Our high conviction approach enables us to uncover what we believe to be the best global investment opportunities across alternative and traditional asset classes, managing approximately €864 billion in assets as at the end of March 2022.

AXA IM is a leading investor in green, social and sustainable markets, managing €563 billion of ESG-integrated, sustainable and impact assets as at the end of December 2021. We are committed to reaching net zero greenhouse gas emissions by 2050 across all our assets, and integrating ESG principles into our business, from stock selection to our corporate actions and culture. Our goal is to provide clients with a true value responsible investment solution, while driving meaningful change for society and the environment.

At end of December 2021, AXA IM employs over 2,460 employees around the world, operates out of 23 offices across 18 countries and is part of the AXA Group, a worldwide leader in insurance and asset management.

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