



# AXA CoRE Europe Fund S.C.S., SICAV-SIF and AXA CoRE Europe Fund Feeder S.C.A., SICAV-RAIF

Report for the period ended 30 September 2022

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Unaudited information

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### **Quarter highlights**

## Large, diversified, and well-positioned Fund recognised for sustainability credentials

AXA CoRE Europe, among the largest pan-European core real estate Funds, is very pleased to have achieved its 2022 GRESB target of 4 stars for standing investments, with a score of 84/100 (above peer average), and 5 stars for developments. This success is a significant milestone for the Fund, representing an 8 points increase on 2021, and demonstrates the emphasis the Fund and Asset Management teams have placed on the initiatives taken across the portfolio to enhance the ESG profile of our assets.

The Fund, in line with AXA IM Alts' ESG strategy, intends to continue decarbonizing the portfolio, furthering collection and monitoring of ESG data, and improving ESG scores. We strongly believe the integration of ESG has significant benefits for our portfolio in terms of reducing energy consumption, retention of tenants through additional benefits for the occupiers, and to increase the attractiveness and liquidity of the assets.

In 2022, as the European economies began to move beyond the low interest rate environment, inflationary pressures and interest rate risks, geopolitical instability, and supply chain issues are playing an important role in real estate finance. Amid this market environment, based on initial indications from the external valuers as at Q3 2022, there was a decrease in value of 1.9% of AXA CoRE Europe's property portfolio on a like-for-like basis after capex considerations. In terms of sectors, office and logistics decreased over the quarter, however this was offset by some gains in the residential and hotel sectors – illustrating the benefits of diversification.

A key component of the Fund's strategy is to invest in income resilient assets, with the potential to create rental growth through proactive asset management. As at Q3 2022, the

Fund's current rental income is c. €222m. The Fund has achieved some significant letting achievements over the past quarter (please refer to the Asset Management update), which has contributed to a c. 2.8% like-for-like increase of rental income over the quarter, as well as through having almost 100% of lease agreements with inflation links.

#### **Asset management**

AXA CORE Europe's property portfolio, as at Q3 2022 has a weighted average lease term (WALT) of 6 years with an occupancy rate of c. 98%, benefitting from further asset management successes across the portfolio over the past quarter. The letting market remains very active and, to date, there have not been any difficulties with tenants regarding rental uplifts due to inflation indexation, reflecting the strength of the portfolio and tenant quality.

In the office portfolio, our asset management teams in both France and Germany have achieved letting successes at two of the assets. At Joubert, Paris, France, a renewal of the lease with the existing tenant has been secured with a new rent representing an uplift of 35%. The lease is fully indexed and includes green clauses. At Ludwigstrasse, Cologne, Germany, a new signature for more than 1,600 sqm with a rent at 15% above market rents (ERV) has been secured in September. The occupancy ratio of this asset is now estimated at c. 94%.

Across the portfolio of residential assets, we are seeing high occupancy reflecting our convictions on this defensive asset class, which is also supporting the valuations of the overall Fund portfolio. At Dolphin Square, London, the block-by-block comprehensive refurbishment programme is progressing, and as at Q3 2022, rental levels remain strong +5.6% compared to ERV, being driven by the shortage of rental property in London and seasonal churn; Rental uplift on renewals averaging c. +7.9%.

### **Quarter highlights**

#### **Transaction activities in Q3 2022**

Over the quarter, the Fund has made investments of €32m on forward funding logistics deals, which had been signed in H1 2022, with an additional €43m in capex for forward funding schemes and repositioning projects across the portfolio to continue the approach of enhancing the quality of the portfolio. As at the end of the quarter, the Funds commitment queue is €413m.

In the current context, the Fund is currently focusing on growing and improving the existing portfolio through capex programmes aimed to enhance the quality of the assets and ensure the portfolio continues to generate consistent, long-term income. The Fund remains cautious on investment but will continue to review and selectively aim to capitalize on new opportunities in line with our strategy and market views. Our preference will be to residential, logistics, and high-quality modern offices, driven by structural demand changes and more resistant to underlying economic fundamentals.

A key success of the Fund in Q3 2022 was the disposal of five assets, reflecting the strength of our platform to execute disposals in an uncertain market environment, whilst achieving above valuation disposal prices in a timely manner.

- Portman Square, an office building in London, disposed in August 2023, for a price 4% above the previous valuation
- Four non-strategic logistics assets located in France and the Netherlands, for a disposal price of 20% above Q4 2021 valuation

Both sales are illustrative of the Fund approach to disposals at the right timing from an asset management perspective to ensure the Fund has extracted the full value potential of an asset, whilst maintaining a portfolio of high-quality assets in strong locations with value potential.

#### **Fund Outlook**

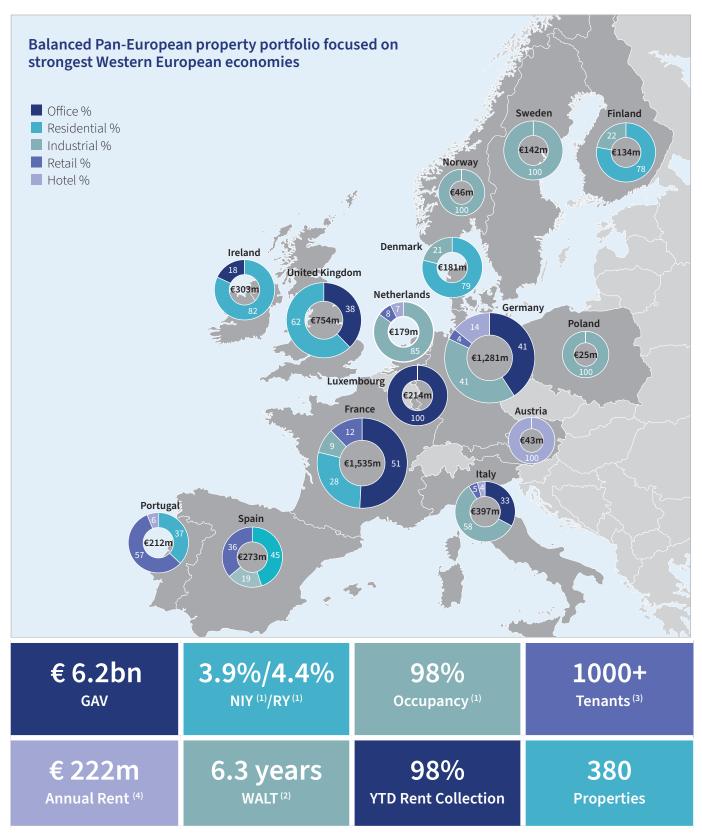
The Fund is attentive of the market uncertainty and recognises the impact this is likely to have on the property valuations over the coming quarters. However, the robust and diversified AXA CoRE Europe portfolio, invested in the most dynamic cities in Europe, with high occupancy rates and long WALTs, is well positioned to resist these trends. In particular the following elements, give us confidence for the funds positioning:

- Completion of refurbishment and capex programmes in the next 12-18 months, which will improve the income profile of the Fund, but also support the valuations of the overall portfolio
- Strong income profile through (i) diversified and qualitative tenant base with a collection rate in excess of 98% (ii) high occupancy and long WALT and (iii) nearly 100% of the Fund's contractual rent is indexed or regularly reviewed against CPI/inflation
- Our local asset management teams, and their proximity to the properties and tenants, is a key strength of our strategy which will allow us to anticipate any risks and ensure there is a proactive approach to mitigate these with re-letting and tenant initiatives,
- Secure financial position due to defensive and prudent financing strategy: (i) low leverage (ii) weighted average debt maturity of c. 5 years and limited risk of refinancing in the short to medium term and (iii) low cost of financing through bond issuances

Finally, the Fund also benefits from the stability of a solid base of over 163 institutional investors from around the world with a long-term horizon, as well as continued investment from the AXA Group into the fund serving as their primary exposure to core European real estate.

Luxembourg, 07/11/2022

## **Portfolio Highlights**



- (1) Excluding refurbishment and non income producing assets
- (2) Excludes assets under refurbishment or development
- (3) Excluding residential assets
- (4) Annualized contractual rent by Catagory is detailled in page 43

### **Fund fact sheet**

#### **General Fund information**

Legal structure	Luxembourg open-ended SICAV-SIF Luxembourg open-ended SICAV-RAIF
Investment strategy	Core
Target countries of investment	Pan-European
Targeted property types	Office, Retail, Residential, Hotel, Industrial
Fund inception date	17 December 2015
Fund currency	EUR
Fund initial closing date	22 December 2015
Fund initial closing period	29 February 2016
Admission frequency	Quarterly
Number of committed Limited Partners (excl. GP)	163

### Unitholders' capital

Capital committed	€4.4bn
Number of unitholders (excl. GP)	138

#### **Real Estate Portfolio overview**

	Min	Actual
Fair market value ("FMV") of Real Estate investments		€5.7bn
Average Reversionary Yield at Property level (1)		4.4%
Average Net Initial Yield at Property level (1)		3.9%
Target Average Net Dividend Yield		c. 2.5%
Physical occupancy (1)		98%
% of income-producing real estate assets (2)	80%	82%

#### **NAV and GAV**

Subscription NAV before cap call	€4.6bn
Fund Adjusted INREV Gross Asset Value (GAV) incl. RE investments (3)	€6.2bn

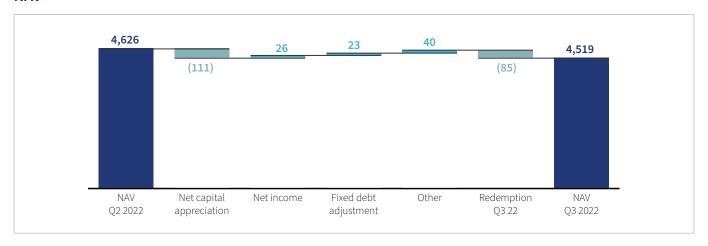
#### **Debt metrics**

	Actual
Net Loan-to-value on GAV	25%
Debt-weighted average years to maturity	5.1
Interest coverage ratio	5.4
Cash unallocated at Fund level	€ 262.2m

- (1) Excluding non income producing assets and assets under developement/refurbishment
- (2) The income producing assets represent 82%, assets under refurbishment/capex/development represent 14%, and the others non income producing assets represent 4%
- (3) NAV + external debt

### NAV

#### NAV



For a complete history of NAV/share class, please refer to Appendix



**The Grange**Dublin
Photo for illustrative purposes only

## **Transactional activity**

#### Real estate acquisitions metrics of the quarter

Asset	Net acquisition RE price <sup>(1)</sup>	Acquisition	Total RE costs	Sector	Number of assets	Country	Ownership	Joint- venture	Sqm Fund Exposure
	€m	€m	€m						
AlphaLog	22.4	0.2	22.6	Industrial	2	Italy	32.05%	JV	20,358
One Log portfolio	9.3	0.6	9.9	Industrial	1	Italy	32.02%	JV	2,530
Total	31.7	0.8	32.5		3				22,888

<sup>(1)</sup> Figure at AXA CoRE Europe Fund S.C.S. SICAF-SIF stake and at completion for asset under development



**San Pietro aquisition**Photo for illustrative purposes only



**Siena aquisition**Photo for illustrative purposes only



**Verona aquisition**Photo for illustrative purposes only

## **Transactional activity**

#### Real estate disposal metrics of the quarter

Asset	Joint- Venture	Sector	Number of assets	Country	Purchase Date			Owner- ship	Last Valu- ation (1)	Sale Price (1)	Curr- ency
									m	m	
Portman - Nighthawk	NA	Office	1	UK	30/09/2019	23/08/2022	10,447	100%	145.8	152.5	GBP
One Log portfolio	JV	Logistic	2	France	04/07/2017	05/07/2022	13,011	32.02%	25.4	25.2	EUR
One Log portfolio	JV	Logistic	2	Benelux	04/07/2017	05/07/2022	11,927	32.02%	13.1	13.1	EUR
Total			5				35,384				

<sup>(1)</sup> Figure at AXA CoRE Europe Fund S.C.S. SICAF-SIF stake



**Amsterdam disposal**Photo for illustrative purposes only



**St Martin de Crau disposal** Photo fr illustrative purposes only



**Venray disposal** Photo for illustrative purposes only



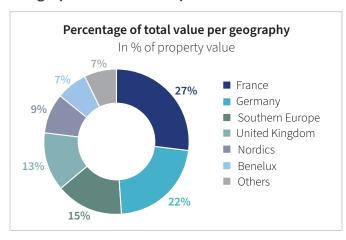
**Castelnau disposal** Photo for illustrative purposes only

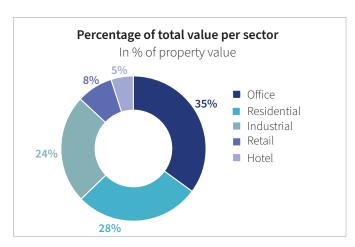


**UK disposal** Photo for illustrative purposes only

## Real Estate portfolio overview

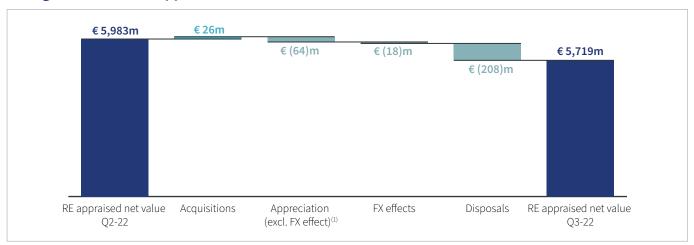
#### Geographical & sector exposure





The Fund complies with the diversification guidelines as defined in it's Offering Memorandum.

#### Change in Real Estate appraised net value



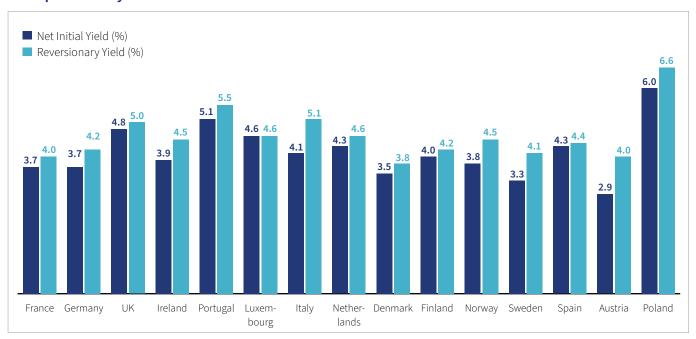
(1) Including capex

#### Lfl valuation analysis per sector

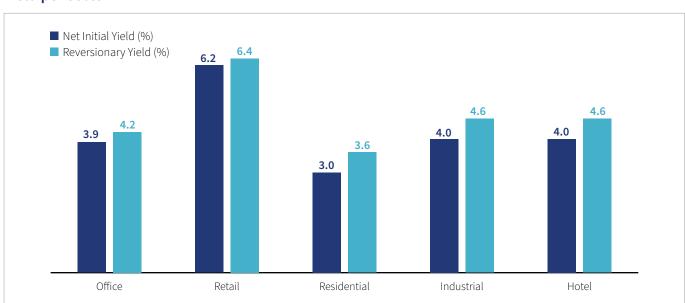


## Real Estate portfolio overview

#### **Yield per country**



#### **Yield per sector**



Yields are excluding (i) non income producing assets and (ii) assets under development/refurbishment

## **Leasing activity**

#### Physical and financial occupancy by sector

#### Physical occupancy by sector

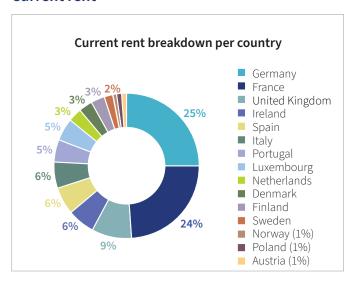
Sector	Q2 2022	Q3 2022	Q3 2022	Variation
	spot	like for like	spot	like for like
Office	99%	99%	98%	0%
Retail	96%	96%	95%	(1)%
Residential	95%	95%	96%	1%
Industrial	98%	98%	98%	0%
Hotel	100%	100%	100%	0%
	98%	98%	98%	0%

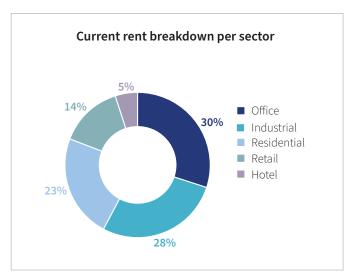
#### Financial occupancy by sector

Sector	Q2 2022	Q3 2022	Q3 2022	Variation
	spot	like for like	spot	like for like
Office	99%	99%	98%	(1)%
Retail	95%	94%	94%	0%
Residential	95%	96%	96%	2%
Industrial	100%	100%	100%	0%
Hotel	100%	100%	100%	0%
	98%	98%	98%	0%

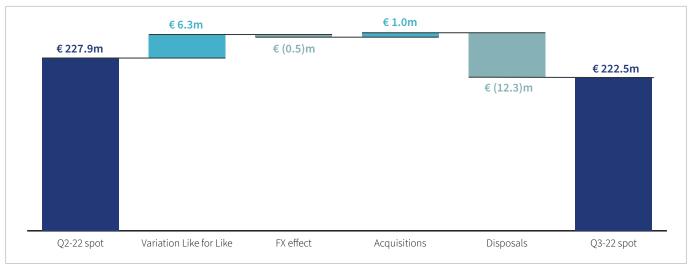
Occupancy rates are excluding (i) non income producing assets and (ii) assets under developement/refurbishment

#### **Current rent**





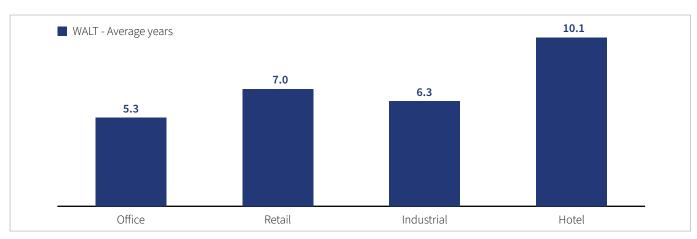
#### **Annualized contractual rent**



Annualized contractual rent by Catagory is detailled in page ...

## **Leasing activity**

### WALT by sector



WALT is excluding assets under developement/refurbishment

## Overview by sector

#### **OFFICE**



€ 2.0bn GAV

NIY (1)/RY (1)

3.9%/4.2%

98% Occupancy<sup>(1)</sup>

135 Tenants

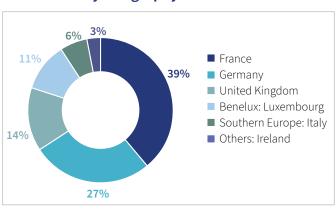
€ 67.0m
Annual Rent

5.3 years

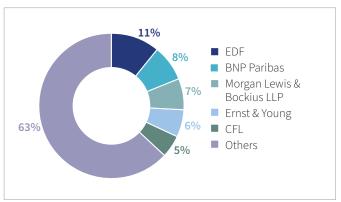
98%
YTD Rent Collection

23
Properties

#### Breakdown by Geography (3)



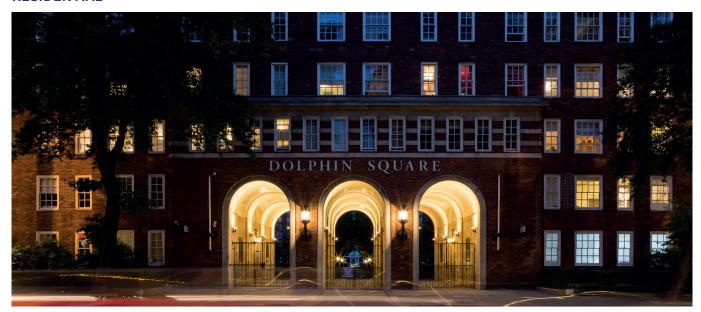
#### Top 5 Tenants (4)



- (1) Excluding refurbishment and non income producing assets
- (2) As % of sector specific portfolio value
- (3) As % of sector specific Company annualized rent
- (4) Excludes assets under refurbishment or development

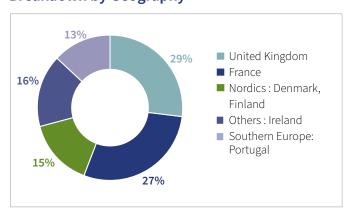
## Overview by sector

#### **RESIDENTIAL**



<b>€ 1.6bn</b>	3.0%/3.6%	<b>96</b> %
GAV	NIY <sup>(1)</sup> /RY <sup>(1)</sup>	Occupancy <sup>(1)</sup>
€ 51.6m	<b>12.8k</b>	98%
Annual Rent	Units <sup>(2)</sup>	YTD Rent Collection

#### Breakdown by Geography (3)



- Excluding refurbishment and non income producing assets
   Existing units
   As % of sector specific portfolio value

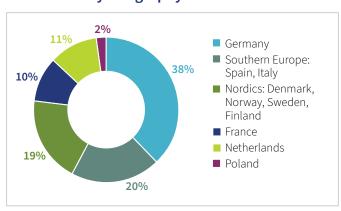
## Overview by sector

#### **INDUSTRIAL**

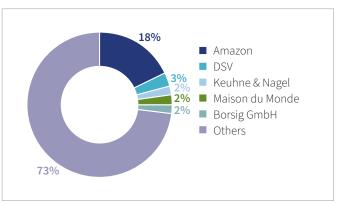


<b>€ 1.4bn</b>	4.0/4.6%	98%	<b>440</b>
GAV	NIY <sup>(1)</sup> /RY <sup>(1)</sup>	Occupancy <sup>(1)</sup>	Tenants
€ 61.9m	6.3 years WALT (2)	98%	109
Annual Rent		YTD Rent Collection	Properties

#### Breakdown by Geography (3)



Top 5 Tenants (4)



- (1) Excluding refurbishment and non income producing assets(2) Excludes assets under refurbishment or development

- (3) As % of sector specific portfolio value
   (4) As % of sector specific Company annualized rent

## Overview by sector

#### **RETAIL**



€ 0.5bn

6.2%/6.4% NIY(1)/RY(1) 95% Occupancy (1) >550
Tenants

€ 30.8m
Annual Rent

7.0 years

94% YTD Rent Collection

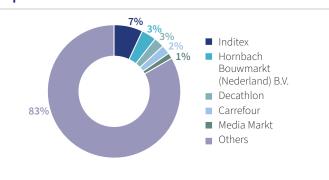
dominant Shopping Centers Exposure to 7 assets

4

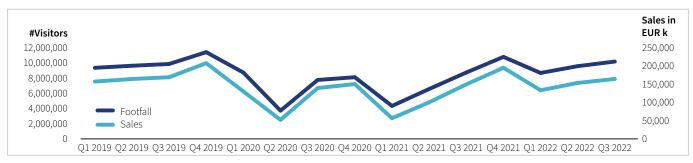
#### Breakdown by Geography (2)



#### Top 5 Tenants (3)



#### **Footfall and Sales Evolution**



- (1) Excluding refurbishment and non income producing assets
- (3) As % of sector specific Company annualized rent
- (2) As % of sector specific portfolio value

## **Overview by sector**

#### HOTEL



€ 0.3 bn

4.0/4.6% NIY(1) 100% Occupancy (1) 2,675
Rooms

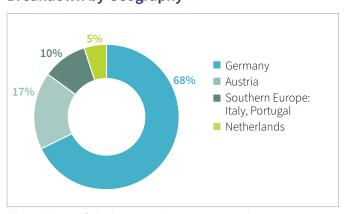
€ 11.2m
Annual Rent

10.1 years

100%
YTD Rent Collection

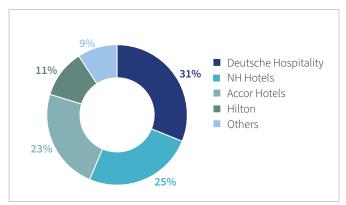
13
Properties

#### Breakdown by Geography (2)



- (1) Excluding refurbishment and non income producing assets
- (2) As % of sector specific portfolio value
- (3) As % of sector specific Company annualized rent

#### Top 4 Tenants (3)



### **Environmental Social Governance**

Our approach to sustainability allows us to identify and manage risks while capturing opportunities to add value. ESG factors are incorporated at every point of the investment cycle, from origination and investment to active ownership. Our strategy is defined by three pillars:

#### **DECARBONISATION**

#### **Investing towards net zero**

The built environment contributes significantly to the world's annual carbon emissions, giving us the opportunity to make an important contribution to decarbonisation. We are actively investing towards a low carbon future, be it through the creation of infrastructure for renewable energy, developing best-inclass real estate, or regenerating and transforming existing building stock worthy of a place in the low carbon future.

At AXA IM Alts we see growing interest in solutions which invest in innovation. From natural capital and nature-based solutions, to clean energy generation and usage, to reducing reliance on carbon intensive sources of energy that are damaging to the environment.

#### **RESILIENCE**

#### **Investing for 1.5° C**

The impacts of climate change represent a number of new risks to our investments. For AXA IM Alts, the most material are physical risks, (such as from increasing extreme weather events,) and transitional risks, (such as from changes to regulations as major economies work toward a low carbon future). These changes also bring new opportunities to add value. We are rapidly building our ability to identify and act on these risks and opportunities, improving the resilience of our investments and strengthening their ability to withstand some of the impacts of climate change.

## Local tools RRFFAM®



#### **AXA Insights**



### BUILDING TOMORROW

#### **Investing in what matters**

By investing in the ingenuity and innovation of our people, we are helping them to identify and capture new opportunities to create value while minimising risk. We choose carefully where to focus our creativity and capital to achieve the most impact, and we engage with a broad set of stakeholders in our efforts to embed sustainability throughout our investments. Together, we are investing in and creating a future that our people and future generations can thrive in.

Industry Networks



Like-minded Partners





#### **Carbon Emissions**

Relative Emissions Landlord controlled<sup>(2)</sup> 21kg CO<sub>2</sub>/sqm as at Q3 2022



#### Certification

Target >95% commercial AUM certified by 2022 79%<sup>(1)</sup> as of Q3 2022



**GRESB Score** 

**4** ★ 84/100

+8pts compared to 2021



### **Carbon Intensity**

REDUCTION TARGET (2025 vs 2019) -20%



EPC

60%<sup>(1)</sup> have a 'C' or better EPC rating Target 'C' (or better) >75% end of 2025 as at Q3 2022



### **Utility data**

(Landlord controlled)

95% AUM with full landlord-controlled utility data collected (energy and water)

Unaudited datas. Estimated figures

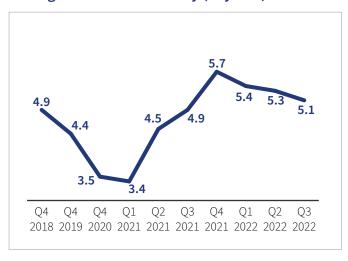
(1) Based of % AUM excluding acquisition of the quarter (2) 80% of surface landlord controlled

## **Capital Structure**

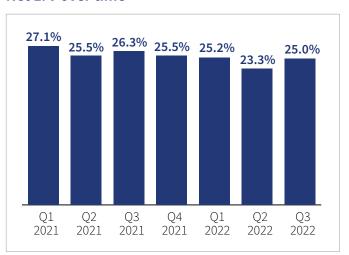
#### **Debt financing**

25% Net LTV	<b>€ 1,807m</b> Q3 2022 Debt	<b>5.4x</b> Interest Coverage Ratio	1.7% Weighted Average Cost of Debt
BBB+ Credit Rating (S&P)	55.3% of Unsecured Debt	100% of the Floating Rate Debt is Hedged	412% Unencumbered Assets

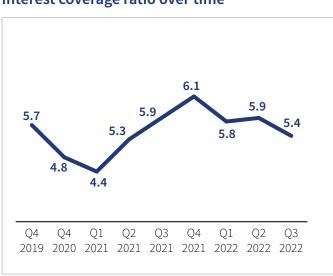
### Average bank debt maturity (in years)



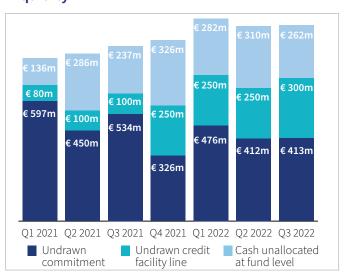
#### **Net LTV over time**



#### Interest coverage ratio over time



#### Liquidity



## **Definitions**

Acquisition RE Costs	Costs linked to the acquisition of the properties or shares in holdings and property companies (such as taxes levied on property or shares transfer, due diligence costs, legal fees, broker fees…)	
Adjusted InRev NAV	Net Asset Value of the Fund calculated in accordance with INREV guidelines with the exception of Fund/subsidiary set-up and property/subsidiary acquisition costs.	
Appraised Net Value	Value of a property, excluding any Aquisition RE Costs, validated by the AIFM on the basis of external valuers reports	
Break Option	Earlier forward date defined in the lease agreement at which a tenant has a right to vacate a property	
Capex	Expenses capitalized in the balance sheet of the Fund/subsidiaries (essentially linked to works, refubishme costs etc.)	
Capital Commitment	As defined in the prospectus of the Fund	
Capital Return	Adjusted InReV NAV at the end of the quarter minus Adjusted InReV NAV at the end of the previous quarter minus the contributions of the quarter plus redemption sof the quarter plus distributions of the quarter minus the Net investment income (as defined by InReV) expressed as a percentage of the Adjusted InReV NAV minus the time weighted (quarterly) contributions for the measurement period (quarter) minus the time weighted (quarterly) redemptions for the measurement period (quarter) and minus the time weighted (quarterly) distributions for the measurement period (quarter) in accordance with InReV guidelines	
Commitment Vintage	Period (except for the first vintage ending on 29 February 2016, periods are quarters) in which a Capital Commitment has been made by an investor	
Currency	The Fund is denominated in Euro. Other currencies are considered as foreign currencies	
Debt service charge	Mesured on a proportionate basis, the sum of the interest charges related to External Debt	
External Debt	Debt lent to the Fund, its Subsidiaries and its JV and associates (such as mortgage loan, revolving credit facility bonds)	
Financial Occupancy	Current rent/(Current Rent + ERV of vacant area)	
Fund	AXA CoRE Europe Fund S.C.S., SICAV SIF	
Fund GAV	Gross asset value of the Fund estimated as, unless otherwise specifically defined, Adjusted InReV NAV plus Fa	
FX	Foreign exchange	
FX effect/FX impact	Effect of foreign currency change against Euro	
Hedging	Derivative Instruments used to cover the Fund exposure to FX and interest rate risk	
Interest Coverage) Ratio (ICR	Earning Before Interest and Taxes on a proforma and proportionate basis / (Debt service charge + interest on derivative)	
Income Return	Net investment income (as defined by InReV) expressed as a percentage of the Adjusted InReV NAV minus the time weighted (quarterly) contributions for the measurement period (quarter) minus the time weighted (quarterly) redemptions for the measurement period (quarter) and minus the time weighted (quarterly) distributions for the measurement period (quarter) in accordance with InReV guidelines	

## **Definitions**

INREV	European association of Investor in Non-Listed Real Estate Vehicles (https://www.inrev.org/).INREV Standards (NAV, TER, Returns) are accessible via: https://www.inrev.org/standards/	
Interest on derivative	Mesured on a proportionate basis, the sum of the interest charges related to derivative instrument (IRS, CAP)	
Lease End	Termination date of a lease as defined in a lease agreement	
Loan-to-Value on Fund GAV	External Debt expressed as a percentage of Fund GAV	
Loan-to-Property Net Value	External Debt expressed as a percentage of a Appraised Net Value	
MkMt	Mark To Market. Corresponds to the market value of an Instrument.	
Net Acquisition RE Price	Acquisition price, excluding any Aquisition RE Costs, paid to a vendor by the Fund or subsidiairies for the full or partial ownership of a property. In case of a share deal, the Net Acquisition RE Price might be reinstated in case transfer taxes on different in a share deal than an asset deal and in case the arrangement with the vendor on the underlying property purchase price is based on a gross property value	
Net Initial Yield (NIY)	Net rent (EXCLUDING incentives including non-recs) / Gross value (Including Transfer Tax)	
Net Loan-to-value on Fund GAV	External Debt minus the unallocated cash expressed as a percentage of the Fund GAV	
Occupancy	By default the percentage of rented surface in Sqm divided by the total lettable surface in Sqm	
Reversionary Yield (RY)	Net ERV (including non rec) / Gross Value (Including Transfer Tax)	
Sector	Primary business use of a property: office, retail, residential, hotel, industrial	
Sqm Fund Exposure	Total Sqm of the property multiplied by the percentage of direct or indirect ownership of the Fund in the said property	
Subsidiaries and JV and associates	As defined in AXA CoRE Europe Fund consolidated financial Statement.	
Tier 1	As defined in the Prospectus of the fund: Germany, France, UK, Nordics (Denmark, Sweden, Finland and Norway), Benelux (Belgium, The Netherlands and Luxembourg)	
Tier 2	As defined in the Prospectus of the fund: Southern Europe (Spain, Italy and Portugal), Austria, Poland, Irelan and Switzerland	
Total (Sqm Weighted)	Indicator measured at portfolio or sub-portfolio level composed of several datas weighted by the area (Sqm) or each property composing the portfolio or sub-portfolio (typicall used for total portfolio occupancy rate measurement)	
Total Global Expense Ratio on GAV	Expenses of the fund, including Managers (AXA IM) fees, over the last 12 months expressed as a percentage of average Fund GAV over the same period	
Total Global Expense Ratio on NAV	All the expenses of the fund, including Axa Management fees of the last 12 months, divided by the Adjusted InReV NAV over the same period	
Total RE costs	Net Acquisition RE Price plus Acquisition RE Costs plus Capex	

## **Definitions**

Unencumbered assets	Total Unencumbered Assets of the Guarantor and its Subsidiaries on a Proportionate Basis / The aggregate outstanding principal amount of the Unsecured Debt of the Guarantor and its Subsidiaries on a Proportionate Basis
WALB	Weighted Average Lease Break i.e. remaining lease term until break option, weighted by the headline rent covered by the lease
WALT	Weighted Average Lease Term i.e. remaining lease term until Lease End, weighted by the headline rent covered by the lease
Weighted average Cost of Debt	Measured on a proportionate basis composed of the weighted average Debt Service Charge + Interest on Derivative (including hedging amortization)

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